JG SUMMIT
HOLDINGS, INC.
43rd FLOOR ROBINSONS EQUITABLE TOWER ADB AVE. COR. POVEDA RD. ORTIGAS CENTER, PASIG CITY
TEL. NO.: 633-7631, 637-1670, 240-8801 FAX NO.: 633-9387 OR 633-9207

13 March 2013

SECURITIES AND EXCHANGE COMMISSION
Attention: Corporation and Finance Department
SEC Building, EDSA
Mandaluyong City

PHILIPPINE STOCK EXCHANGE, INC.
Attention: Ms. Janet Encarnation
Head, Disclosure Department
3rd Floor, Tower One and Exchange Plaza
Ayala Triangle, Ayala Avenue
Makati City

PHILIPPINE DEALING AND EXCHANGE CORPORATION
Attention: Mr. Cesar B. Crisol
President and Chief Operating Officer
37/F, Tower I, The Enterprise Center
6766 Ayala Avenue corner Paseo de Roxas, Makati City

Subject: JG SUMMIT CORE EARNINGS INCREASE 20%

Gentlemen:

JG Summit Holdings Inc.'s unaudited consolidated net income attributable to equity holders of the Parent Company from continuing operations recorded a 59.6% increase from ₱8.48 billion in 2011 to ₱13.53 billion in 2012. The Group's core Earnings before taxes, (income before extraordinary gains from the sale of Digitel in 2011, the effects of foreign exchange currency translations, and mark-to-market valuations of its financial investments), grew 20.0% to ₱19.54 billion in 2012 from ₱16.29 billion in 2011. Consolidated EBITDA (operating income plus depreciation and amortization) reached ₱29.10 billion, up from last year's ₱25.23 billion for a 15.3% growth. Dividends received from its 8% stake in PLDT which amounted to ₱2.95 billion, plus the continued appreciation of peso against the US dollar and the recovery in the market value of its bond and equity investments, have all contributed to the earnings growth. If the extraordinary gains from sale of Digitel in 2011, which amounted to ₱13.04 billion is added back to its earnings in the same year, the total net income attributable to equity holders of the parent will show a decrease of 37.1%.

Consolidated revenues grew 9.5% from ₱123.50 billion in 2011 to ₱135.25 billion in 2012 as all its subsidiaries posted decent revenue growth. Dividend income increased significantly from ₱244.96 million in 2011 to ₱3.20 billion, this year mainly due to dividends received from PLDT which amounted to ₱2.95 billion. However, equity income from associates and joint ventures, declined 9.4% from ₱2.22 billion to ₱2.01 billion due to the lower income of Singapore-based affiliate, United Industrial Corp. Ltd. (UIC).

The Group's financing costs and other charges (net of interest income) incurred for the year ended December 31, 2012 decreased by 22.4% from ₱2.04 billion in 2011 to ₱1.59 billion as the Group's level of borrowings declined after the full settlement of a $300 Million term loan in the last quarter of 2011, URC's $200 million guaranteed note in the 1st quarter of 2012 and RLC's ₱3 billion loan in May 2012. Mark-to-market gains recognized from our financial assets amounted to ₱1.79 billion for 2012. This is reversal of a net market valuation loss last year which amounted to ₱655.49 million. Net gain during the year is due to price recoveries from the Group's bond investments and gains from additional investments acquired. The Group also recognized a foreign exchange gain of ₱1.40 billion, compared to a foreign exchange loss reported last year which amounted to ₱245.88 million which was due to the sharp appreciation of the Philippine peso this year.

As of the end December 2012, the Group's unaudited balance sheet remains strong, with a current ratio of 1.1:1, gearing ratio of 0.4:1 and net debt to equity of 0.2:1. Unaudited consolidated assets reached ₱340.38 billion as of end December 2012 from ₱313.63 billion as of end December 2011. Total equity (including minority interest), grew to ₱198.97 billion in 2012 from ₱180.40 billion at the end of 2011, while Stockholder's equity increased to ₱155.29 billion versus ₱ 141.28 billion in 2011. Book value per share rose to ₱22.86 in 2012 from ₱20.96 in 2011.

Universal Robina Corporation generated a consolidated sale of goods and services of ₱71.20 billion for the fiscal year ended September 30, 2012, a 6.0% sales growth over last year. URC is the biggest revenue contributor of the group accounting for 52.6% of the Group's total revenues in 2012. Domestic BCFG operations posted a 16.2% increase in sales, from ₱29.57 billion in fiscal 2011 to ₱34.35 billion in fiscal 2012, due to the strong performance of its beverage division which grew 56.0% on the back of the stellar performance of its new coffee mix products. BCFG's international sales increased by 4.9% to ₱20.16 billion in fiscal 2012 against ₱19.22 billion in fiscal 2011, because of an increase in sales volume by 39.1%. This was supported by higher revenues from all the countries except Thailand as the effects of the 2011 flood continued to affect the sales of its main categories, biscuits and wafers, which are not consumer staples and are discretionary. Vietnam, the biggest contributor, has contributed 42.8% of total international sales in dollar terms. Sugar sales declined by 39.9% due to lower selling prices and volume, and this is because of lower production yields caused by the excessive rains during the growing season. Its Flour business grew by 8.4% due to growth in sales volume and better prices. URC's gross profit for fiscal 2012 amounted to ₱18.47 billion, up by₱1.95 billion from ₱16.52 billion reported in fiscal 2011. URC's gross margin increased by 130 basis points from 24.6% in fiscal 2011 to 25.9% in fiscal 2012 on easing of some cost inputs. URC reported an EBITDA (operating income plus depreciation and amortization) of ₱11.22 billion for fiscal 2012, 10.5% higher than ₱10.16 billion posted in fiscal 2011. Core earnings before tax (operating profit after equity earnings, net finance costs and other expense-net) for fiscal 2012 amounted to ₱8.43 billion, an increase of 20.7% from ₱6.98 billion recorded for fiscal 2011. Net income attributable to equity holders of the parent increased by ₱3.10 billion or 66.9% to ₱7.74 billion in fiscal 2012 from ₱4.64 billion in fiscal 2011 as a result of factors discussed above.

Cebu Pacific generated gross revenues of ₱37.90 billion for the year ended December 31, 2012 11.7% higher from last year's ₱33.94 billion, mainly attributed to the 11.1% growth in passenger volume driven by the increased number of flights and higher seat load factor of 82.7% in 2012. Number of flights went up by 12.5% as a result of increase in number of aircraft operated to 41 aircraft as of December 31, 2012 from 37 aircraft as of end 2011. Moreover, baggage fee and ancillary revenues went up by 30.9% to ₱3.27 billion in 2012 from ₱2.50 billion in 2011. Cebu Pacific is the second biggest contributor of the Group's revenues with 28.0% share. Cost of services and operating expenses went up 15.2% to ₱35.24 billion in 2012 from ₱30.60 billion last year. Major contributor to the higher expenses this year is the aviation fuel expenses which increased 15.4% from ₱15.22 billion in 2011 to ₱17.56 billion in 2012, consequent to the increase in volume of fuel consumed as a result of increased number of flights year on year. Cebu Pacific recognized lower interest income for the period from ₱647.40 million last year to ₱415.77 million this year due to sale of it bond investments during the period. Foreign exchange gain increased significantly to ₱1.20 billion from ₱50.15 million last year as a result of peso appreciation during the period. EBITDAR increased 2.0% to ₱8.04 billion, with margin sustained at 21.2%. As a result of the foregoing, net income for the year ended December 31, 2012 slightly dropped to ₱3.60 billion from ₱3.62 billion last year.

Robinsons Land Corporation (RLC) generated total gross revenues of ₱13.52 billion for fiscal year 2012, an increase of 6% from ₱12.81 billion total gross revenues for fiscal year 2011. Of the total revenues, commercial centers accounted for the biggest share in RLC's revenues at 48% with the opening of three new malls – Magnolia, Pangasinan and Puerto Princesa, followed by residential business at 32% share, office division at 10% and hotels division at 10%. RLC accounted for 10.0% of the Group's total revenues. EBIT (Operating income) grew 16% to ₱5.23 billion while EBITDA (Operating income plus depreciation) posted a 10% growth to ₱7.32 billion. Net income stood at ₱4.24 billion, up by 7% compared to last year.

JG Summit Petrochemicals Corporation's (JGSPC) gross revenues dropped 11.7% from ₱5.78 billion last year to ₱5.11 billion for the fiscal year ended September 30, 2012 due to lower production this year from 87,176MT in 2011 to 81,832MT in 2012.

Costs and expenses, consequently dropped 7.7%. Impairment losses from inventory write-offs also decreased from ₱67.48 million last year to only ₱1.41 million this year. Gross loss for the period increased from ₱12.30 million in 2011 to ₱231.61 million in 2012. A net foreign exchange gain of ₱58.53 million was recognized in 2012 compared to a net foreign exchange loss of ₱2.22 million last year. Net loss for fiscal year ended 2012 increased 36.4% amounting to ₱523.73 million compared to only ₱383.97 million last year.

Robinsons Bank Corporation (RBC generated net earnings of ₱389.90 million for the year ended December 31, 2012, a slight 1.4% growth from last year's net income of ₱384.38 million. The increase is mainly due to the 7.3% growth in revenues recorded this year from ₱2.36 billion last year to ₱2.53 billion this year. In December 26, 2012, SEC approved RBC's acquisition of 100% stake in Legazpi Savings Bank, which increase the bank's total resources as of December 31, 2012 to ₱41.41 billion from last year's ₱31.52 billion. Loans increased to ₱18.20 billion from last year's ₱13.18 billion, deposit liabilities likewise, increased to ₱33.96 billion this year from ₱25.19 billion last year.

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